



Think delivering affordable, automated, accurate MGA management information to your carrier is just a pipe dream?

We think it's just the starting point with EIB Insurance Analytics

EiB Insurance Analytics for MGAs, Insurers and Brokers automates the delivery of meaningful management information to your underwriters, board, shareholders, reinsurers and carriers.

For the first time ever, your company can instantly access and cross analyse, all key information affecting your business performance.

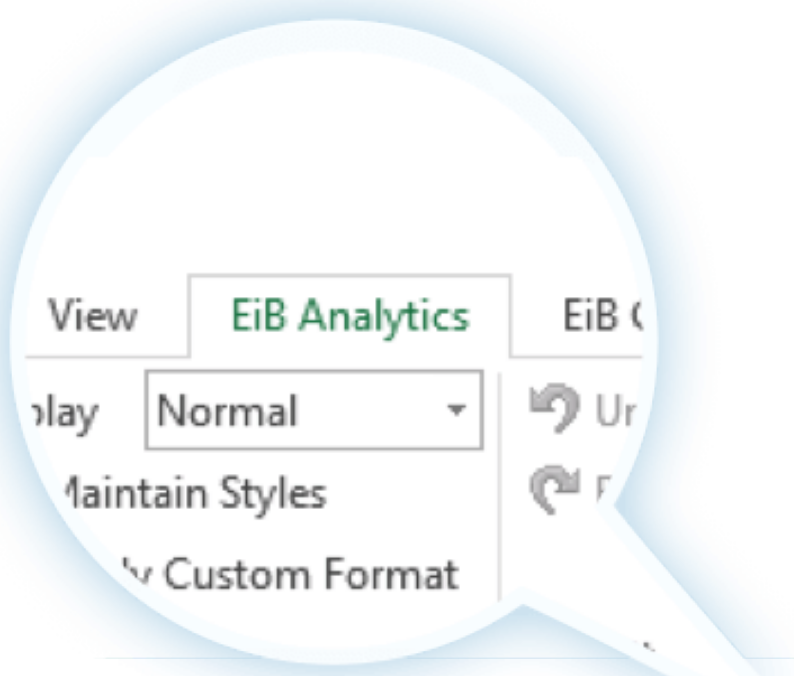
Examine Key metrics (such as Written Premium, Earned Premium, Loss Ratio, Incurred Loss Ratio etc.) by Underwriting Year, Policy Start Year and a raft of other business views such as Broker, Product, Class, and Claims type. Then of course add any views pertinent to specific classes of business e.g. Motor – examples could then include Age, Occupation, Area, Post Code, NCB Banding ...The list is endless and determined solely by your data captured by your back office systems.

Lloyds Triangulation Statistics As At : May 2021																
202021 Q1 May																
Sub Agent Master : Acme Insurance																
Sub Agent : All																
Scheme Type : All																
Product : Total Products																
TimeView : Underwriting_YTD																
Region : All																
Version : 7. Policy & Claims - Transaction Date																
YEAR OF ACCOUNT	MONTH	201516	201617	201718	201819	201920	202021									
MONTHS (120)	NO	WGNPI	EGNPI	EGNPI Loss Ratio	WGNPI	EGNPI	EGNPI Loss Ratio	WGNPI	EGNPI	EGNPI Loss Ratio	WGNPI	EGNPI	EGNPI Loss Ratio	WGNPI	EGNPI	EGNPI Loss Ratio
April	1	11,250	123	73,590	789	37,450	1,706	86,250	3,427	2,28%	23,554	979		4,550	88	
May	2	11,250	1,078	83,000	7,311	69,841	6,204	151,257	13,156	1.84%	41,954	3,666		10,899	959	
June	3	84,548	3,933	144,888	15,541	108,403	12,796	300,287	30,072	7.37%	161,579	10,726				
July	4	134,488	14,488	285,623	31,537	224,900	26,118	455,889	64,415	61.20%	287,431	30,776	13.01%			
August	5	159,779	28,487	329,983	57,700	328,104	50,463	726,371	118,761	57.59%	395,946	58,912	23.98%			
September	6	213,059	41,707	419,376	88,075	461,115	82,553	839,397	181,018	50.60%	477,841	94,675	43.10%			
October	7	310,076	66,861	523,787	128,662	589,327	127,848	979,695	200,306	53.15%	546,058	138,693	47.20%			
November	8	332,854	95,913	559,483	173,800	644,703	179,339	1,076,810	345,529	50.28%	643,332	190,322	53.36%			
December	9	364,196	129,196	613,559	228,456	718,426	238,855	1,117,551	439,901	44.68%	689,562	247,179	52.04%			
January	10	411,920	165,244	625,425	281,361	771,496	302,671	1,432,356	560,642	50.35%	711,011	308,001	49.01%			
February	11	452,148	206,161	677,284	333,151	867,095	396,513	1,482,543	675,707	52.93%	753,090	306,574	46.80%			
March	12	469,754	247,401	723,159	395,965	967,366	445,030	1,540,233	805,401	51.67%	753,137	430,144	47.00%			
April	13	473,603	288,585	726,418	457,687	1,000,125	526,960	1,555,526	932,082	57.28%	741,006	487,501	43.01%			
May	14	472,859	324,536	727,454	513,681	1,038,212	615,361	1,559,329	1,057,916	55.06%	740,239	545,329	38.45%			
June	15	485,243	358,927	724,320	564,281	1,061,436	705,701	1,554,024	1,171,808	52.39%						
July	16	486,928	384,576	725,714	609,380	1,087,725	796,442	1,553,010	1,277,210	51.95%						
August	17	485,869	413,255	726,250	641,598	1,085,818	867,934	1,552,005	1,352,825	51.52%						
September	18	485,233	438,736	728,949	689,174	1,100,868	929,956	1,553,639	1,410,963	51.99%						
October	19	484,840	457,741	732,837	690,501	1,107,227	964,307	1,552,361	1,458,186	50.61%						
November	20	485,132	468,973	733,174	705,053	1,102,884	1,027,890	1,554,071	1,495,627	54.36%						
December	21	485,327	476,820	733,680	716,757	1,082,977	1,048,645	1,554,470	1,531,465	53.19%						
January	22	485,734	462,758	734,318	726,559	1,083,052	1,065,668	1,554,843	1,543,915	52.54%						
February	23	485,734	485,096	734,318	731,946	1,083,205	1,077,601	1,554,786	1,559,946	60.28%						
March	24	485,734	485,734	734,318	734,318	1,083,069	1,083,069	1,554,822	1,554,822	61.63%						
April	25	485,734	485,734	734,318	734,318	1,083,069	1,083,069	1,554,822	1,554,822	63.48%						

KEY FEATURES

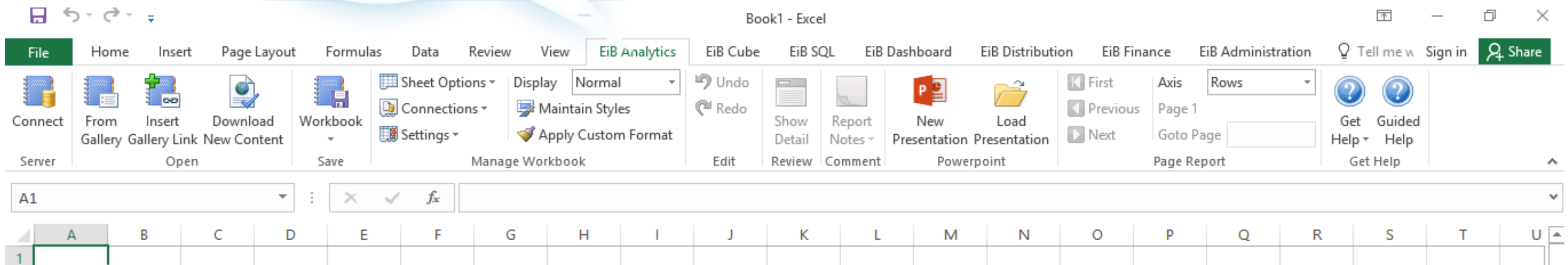
- Comprehensive monthly analysis of all pertinent Premium and Claims data.
- Automated triangulations of complex KPIs such as Earned Premium saving over 5 days per month.
- Automated validation, rejection and auditing of all invalid risk and claims information, to produce quality and self-healing MI.
- Standard monthly application can be extended to handle daily information across any number of underwriting years.
- Data can be combined seamlessly from different risk software vendors and claims houses or EDI outputs.
- Complete reporting environment for all your internal and carrier reporting requirements without leaving Excel;
 - Management Reports
 - Operational Reports
 - Report Distribution
 - Integration with Power BI
- Based on industrial strength IT infrastructure;
 - Microsoft BI Architecture
 - Azure DB or SQL Server
 - Analysis Services
 - Excel
- Lowest cost of ownership and reporting platform for the insurance industry.

Whilst our software applications are scalable to millions of policies across multiple underwriting years, imagine if you could do all the above without leaving your reporting tool of choice – Excel. With EiB Insurance Analytics you can!



EiB Analytics ribbons will appear as seamless additional options within your Excel environment.

This allows you to visualise and consume entire Insurance reporting apps from one place. The data is stored within a data mart on your on premise or cloud based server. This offers massive scalability and security coupled with lightning speed.



Of course, in the real world, there are diverse premium and claims data sources often submitted via Electronic Data Interface (EDI). With very little data validation, it is astounding how much erroneous data can end up in your key MI reports like triangulation statistics.

At one MGA – EiB Insurance Analytics rejected 24% of all transactions, as they were factually invalid from an MI perspective. But how would you know that? It is 99% certain you don't!



With EiB Insurance Analytics, we are able to highlight the erroneous data using a set of business rules. This puts all invalid data in a separate area with the reasons on why it was rejected. This means you can correct at source, rerun EiB Insurance Analytics and the data is automatically updated and corrected. Presenting accurate MI to your carrier is not “a nice to have” any more, it is a prerequisite of running your business. No accurate MI = No business from the carrier = No potential business!

Need to get your reporting app shared and delivered to your colleagues, shareholders or even the carrier direct? No worries, EiB Insurance Analytics can do that for you. In addition, if you want to have different access rights to sensitive role specific information, you can control and administer all security from within the application.

So, what are you waiting for?

Contact sales@excelinbusiness.com or visit www.excelinbusiness.com to download further collateral, arrange an online demonstration, or simply view one of our videos.

Online demonstrations will take about 1 hour and you don't even have to leave your office.

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