



Year  
2016

Period  
May



# EiB Financial Analytics Sage 200 Power BI App



Trial Balance



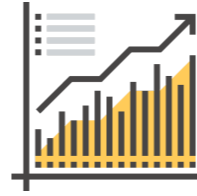
Profit & Loss  
Summary Act v  
Bud



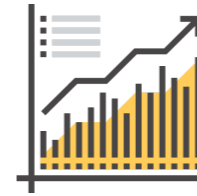
Profit & Loss  
Drill Down Act  
v Bud



Profit & Loss  
Detailed Trend  
By Period



Profit & Loss  
High Income  
Accounts



Profit & Loss  
High  
Expenditure Ac...



Profit & Loss  
Multi Year  
Trends



Profit & Loss  
Monthly & YTD  
Trends By Account



Profit & Loss  
Variance Trends  
Income & Expen...



Decomposition  
AI Analyses



360 Degree  
Analysis



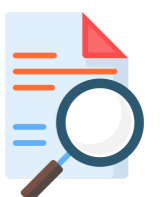
Balance Sheet  
Summary



Balance Sheet  
Drilldown



Balance Sheet  
Yearly Trends



Questions &  
Answers

# Trial Balance

Year: All | Company: All | Cost Centre: All | Department: All  
 P&L and/or Balance Sheet: All | Detailed Nominal Accounts (Multi Select): All | Version: Sage 200 Budget

Navigation



Period: May

TB Summary

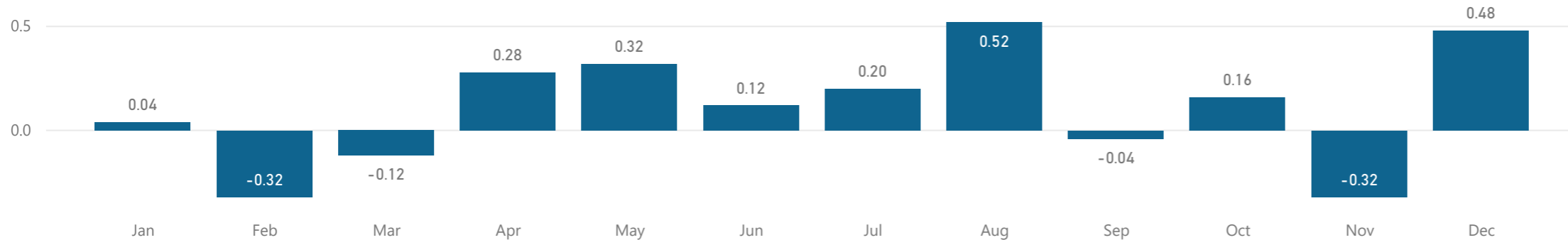
	CP Act OB	CP Act Mvt	CP Act CB
Balance Sheet	28,868,792.56	5,602,031.48	34,470,824.08
Profit and Loss	-28,868,792.12	-5,602,031.16	-34,470,823.68
<b>Total</b>	<b>0.44</b>	<b>0.32</b>	<b>0.40</b>

**28.87M**  
Opening Balance

**5.60M**  
Movement

**34.47M**  
Closing Balance

Movement By Period



# Profit & Loss Summary - Drill Path : Account -> Companies -> Cost Centres -> Departments



Year: All  
 Company: All  
 Cost Centre: All  
 Department: All  
 Data View: P&L Summary Accounts (Multi Select)  
 Version: Sage 200 Budget

Navigation



Period: May

Summary Accounts	CP Act Mvt	CP Bud/Fcst Mvt	CP Var Mvt	YTD Act	YTD Bud/Fcst	YTD Var
Sales	3,896,787.88	3,166,549.90	730,238.04	21,731,572.10	16,257,349.88	5,474,222.18
Total Sales	3,896,787.88	3,166,549.90	730,238.04	21,731,572.10	16,257,349.88	5,474,222.18
Trading Expenses	652,893.62	242,283.16	-410,610.46	2,351,286.84	1,211,416.02	-1,139,870.82
Total Trading Expenses	652,893.62	242,283.16	-410,610.46	2,351,286.84	1,211,416.02	-1,139,870.82
Gross Profit	3,243,894.20	2,924,266.74	319,627.56	19,380,285.26	15,045,933.74	4,334,351.58
Non-Trading Income	-65,632.10	-99,450.00	33,817.86	-70,157.84	-498,750.00	428,592.14
Total Non-Trading Income	-65,632.10	-99,450.00	33,817.86	-70,157.84	-498,750.00	428,592.14
Profit before Overheads	3,178,262.10	2,824,816.74	353,445.42	19,310,127.40	14,547,183.74	4,762,943.72
Overheads	160,550.30	110,850.00	-49,700.32	918,359.96	547,330.00	-371,030.00
Total Overheads	160,550.30	110,850.00	-49,700.32	918,359.96	547,330.00	-371,030.00
Financial Overheads		3,816.64	3,816.64	14,978.32	19,083.28	4,104.96
Total Financial Overheads		3,816.64	3,816.64	14,978.32	19,083.28	4,104.96
Net Profit / (Loss)	3,017,711.84	2,710,150.08	307,561.82	18,376,789.18	13,980,770.46	4,396,018.74

## Profit & Loss Drilldown

Year	Company	Cost Centre	Department
All	All	All	All
Data View	P&L Drilldown Accounts (Multi Select)		Version
All	All		Sage 200 Budget

Navigation



Period

May

Accounts	CP Act Mvt	CP Bud/Fcst Mvt	CP Var Mvt	YTD Act	YTD Bud/Fcst	YTD Var
Sales	3,896,787.88	3,166,549.90	730,238.06	21,731,572.10	16,257,349.88	5,474,222.18
Trading Expenses	652,893.64	242,282.94	-410,610.70	2,351,286.82	1,211,415.94	-1,139,870.78
Non-Trading Income	-65,632.14	-99,450.00	33,817.86	-70,157.92	-498,750.00	428,592.08
Overheads	160,550.28	110,849.94	-49,700.36	918,359.84	547,329.98	-371,029.94
Financial Overheads		3,816.64	3,816.64	14,978.26	19,083.26	4,104.98

## Profit & Loss Detailed Trend

Year	Company	Cost Centre	Department
All	All	All	All
Data View	Pick Selected Accounts To Customize		Version
CP Act Mvt	All		Sage 200 Budget

Navigation



Period	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
ReportLevel1	CP Act Mvt	CP Act Mvt	CP Act Mvt	CP Act Mvt	CP Act Mvt	CP Act Mvt	CP Act Mvt	CP Act Mvt	CP Act Mvt	CP Act Mvt	CP Act Mvt	CP Act Mvt
<b>Sales</b>	<b>3,946,142.86</b>	<b>3,787,559.80</b>	<b>3,830,382.22</b>	<b>6,270,698.26</b>	<b>3,896,787.88</b>	<b>2,965,194.52</b>	<b>3,410,534.74</b>	<b>3,791,538.28</b>	<b>3,451,210.70</b>	<b>1,956,994.34</b>	<b>1,513,143.96</b>	<b>2,192,091.68</b>
UK Sales	3,936,429.24	3,725,969.80	3,695,470.80	6,375,023.84	3,886,229.60	2,964,537.56	3,410,534.74	3,791,538.28	3,451,210.70	1,956,994.34	1,513,143.96	1,992,091.68
Export Sales	9,713.62	61,590.00	134,911.42	-104,325.58	10,558.28	656.96						200,000.00
<b>Trading Expenses</b>	<b>16,928.94</b>	<b>414,369.68</b>	<b>272,341.78</b>	<b>994,752.56</b>	<b>652,893.64</b>	<b>70,946.06</b>	<b>267,760.00</b>	<b>-419,899.12</b>	<b>443,617.28</b>	<b>49,974.24</b>	<b>397,665.74</b>	<b>531,849.84</b>
Cost Of Sales	-47,055.50	290,917.08	202,623.44	181,846.74	595,133.64	211,718.06		-1,012.48	400,575.84	7,110.92	354,472.42	888,656.52
Direct labour	16,257.06	13,565.46	10,241.64	365,785.82	10,640.00	10,640.00	10,640.00	-77,163.32	7,956.64	7,956.64	7,956.64	-392,043.36
Direct Selling	47,245.38	109,051.14	58,998.52	447,120.00	47,120.00	46,948.00	47,120.00	-341,723.32	35,116.68	34,906.68	35,236.68	35,236.68
Travel & Exp	482.00	836.00	478.18			-210,000.00	210,000.00					
Carriage Out						11,640.00			-31.88			
<b>Non-Trading Income</b>	<b>202.98</b>	<b>-264.40</b>	<b>4,388.46</b>	<b>-8,852.78</b>	<b>-65,632.14</b>	<b>78,856.12</b>	<b>-63.08</b>	<b>-0.96</b>	<b>-56,943.08</b>		<b>60,363.54</b>	<b>0.74</b>
Non Trading Inc			3,787.72									
Sale of Assets			600.00									
Other Income	202.98	-264.40	0.74	-8,852.78	-65,632.14	78,856.12	-63.08	-0.96	-56,943.08		60,363.54	0.74
<b>Overheads</b>	<b>169,599.18</b>	<b>214,428.44</b>	<b>192,456.56</b>	<b>181,325.10</b>	<b>160,550.28</b>	<b>171,950.28</b>	<b>195,443.90</b>	<b>-582,242.74</b>	<b>173,745.26</b>	<b>74,709.18</b>	<b>94,153.18</b>	<b>487,730.72</b>
Rent & Rates	67,864.94	66,843.62	66,310.28	78,231.10	66,310.28	66,310.28	101,203.90	101,203.90	103,271.90	4,235.82	4,235.82	17,257.36
Power	2,756.00	26,092.68	3,235.96			11,400.00						
Maintenance	25.12			12.00								
Salaries/Wages	95,930.02	119,696.64	119,696.64	94,240.00	94,240.00	94,240.00	94,240.00	-683,446.64	70,473.36	70,473.36	70,473.36	470,473.36
Office Costs	2,726.00	779.96	2,963.68	2,112.00							19,444.00	
<b>Check Total</b>	<b>4,136,065.00</b>	<b>4,419,268.98</b>	<b>4,303,000.90</b>	<b>7,443,102.94</b>	<b>4,644,599.66</b>	<b>3,286,953.06</b>	<b>3,873,689.80</b>	<b>2,789,406.46</b>	<b>4,011,647.48</b>	<b>2,081,677.76</b>	<b>2,066,285.40</b>	<b>3,211,672.98</b>

# High Income Generating Accounts

Year: All  
 Company: All  
 Cost Centre: All  
 Department: All  
 Data View: CP Act Mvt  
 Income Items: All  
 Version: Sage 200 Budget

Navigation



Period: Dec

Company	Period	Base Amount	Summary Acc	Year
C001 - Company 1	Dec	712,634.19	Sales	2016
Company Org	Dec	712,634.19	Sales	2016
C001 - Company 1	Dec	383,411.65	Sales	2015
Company Org	Dec	383,411.65	Sales	2015
C001 - Company 1	Dec	244,328.26	Trading Expenses	2015
Company Org	Dec	244,328.26	Trading Expenses	2015
C001 - Company 1	Dec	206,000.00	Overheads	2015
Company Org	Dec	206,000.00	Overheads	2015
C001 - Company 1	Dec	37,865.36	Overheads	2016
Company Org	Dec	37,865.36	Overheads	2016
C001 - Company 1	Dec	21,596.66	Trading Expenses	2016
Company Org	Dec	21,596.66	Trading Expenses	2016
C001 - Company 1	Dec	0.37	Non-Trading Income	2015
Company Org	Dec	0.37	Non-Trading Income	2015
<b>Total</b>		<b>3,211,672.98</b>		

Cost Centre	Period	Base Amount	Summary Acc
SAL - Factory/Warehouse	Dec	801,460.50	Trading Expenses
Ret - Manchester Retail Outlet	Dec	412,000.00	Sales
SAL - Factory/Warehouse	Dec	400,000.00	Overheads
SAL - Factory/Warehouse	Dec	354,823.30	Sales
LON - London	Dec	350,480.08	Sales
BIR - Birmingham	Dec	318,770.50	Sales
MAN - Manchester	Dec	285,843.40	Sales
SAL - Factory/Warehouse	Dec	283,751.58	Sales
ZZZ - N/A	Dec	95,121.38	Sales
ZZZ - N/A	Dec	87,196.02	Trading Expenses
SCO - Scotland Retail Outlet	Dec	53,858.70	Sales
SAL - Factory/Warehouse	Dec	39,783.36	Overheads
SAL - Factory/Warehouse	Dec	38,646.68	Trading Expenses
Ret - Manchester Retail Outlet	Dec	37,442.74	Sales
ADM - Administration	Dec	34,188.28	Overheads
ADM - Administration	Dec	12,000.00	Overheads
INS - Installation/Design	Dec	4,546.64	Trading Expenses
BIR - Birmingham	Dec	1,134.84	Overheads
LON - London	Dec	354.68	Overheads
MAN - Manchester	Dec	269.56	Overheads
ADM - Administration	Dec	0.74	Non-Trading Income
SCO - Scotland Retail Outlet	Dec	-400,000.00	Trading Expenses
<b>Total</b>		<b>3,211,672.98</b>	

Cost Centre	Period	Base Amount	2nd Level
SAL - Factory/Warehouse	Dec	801,460.50	Cost Of Sales
SAL - Factory/Warehouse	Dec	400,000.00	Salaries/Wages
SAL - Factory/Warehouse	Dec	354,823.30	UK Sales
LON - London	Dec	350,480.08	UK Sales
BIR - Birmingham	Dec	318,770.50	UK Sales
MAN - Manchester	Dec	285,843.40	UK Sales
SAL - Factory/Warehouse	Dec	283,751.58	UK Sales
Ret - Manchester Retail Outlet	Dec	212,000.00	UK Sales
Ret - Manchester Retail Outlet	Dec	200,000.00	Export Sales
ZZZ - N/A	Dec	95,121.38	UK Sales
ZZZ - N/A	Dec	87,196.02	Cost Of Sales
SCO - Scotland Retail Outlet	Dec	53,858.70	UK Sales
SAL - Factory/Warehouse	Dec	39,783.36	Salaries/Wages
Ret - Manchester Retail Outlet	Dec	37,442.74	UK Sales
SAL - Factory/Warehouse	Dec	35,236.68	Direct Selling
ADM - Administration	Dec	30,690.00	Salaries/Wages
ADM - Administration	Dec	12,000.00	Rent & Rates
INS - Installation/Design	Dec	4,546.64	Direct labour
ADM - Administration	Dec	3,498.28	Rent & Rates
SAL - Factory/Warehouse	Dec	3,410.00	Direct labour
BIR - Birmingham	Dec	1,134.84	Rent & Rates
LON - London	Dec	354.68	Rent & Rates
MAN - Manchester	Dec	269.56	Rent & Rates
ADM - Administration	Dec	0.74	Other Income
SCO - Scotland Retail Outlet	Dec	-400,000.00	Direct labour
<b>Total</b>		<b>3,211,672.98</b>	

# High Expenditure Generating Accounts

Year: All | Company: All | Cost Centre: All | Department: All  
 Data View: CP Act Mvt | Expenditure Items: All | Version: Sage 200 Budget

Navigation



Period: Dec

Company	Period	Base Amount	Summary Acc	Year
C001 - Company 1	Dec	712,634.19	Sales	2016
Company Org	Dec	712,634.19	Sales	2016
C001 - Company 1	Dec	383,411.65	Sales	2015
Company Org	Dec	383,411.65	Sales	2015
C001 - Company 1	Dec	244,328.26	Trading Expenses	2015
Company Org	Dec	244,328.26	Trading Expenses	2015
C001 - Company 1	Dec	206,000.00	Overheads	2015
Company Org	Dec	206,000.00	Overheads	2015
C001 - Company 1	Dec	37,865.36	Overheads	2016
Company Org	Dec	37,865.36	Overheads	2016
C001 - Company 1	Dec	21,596.66	Trading Expenses	2016
Company Org	Dec	21,596.66	Trading Expenses	2016
C001 - Company 1	Dec	0.37	Non-Trading Income	2015
Company Org	Dec	0.37	Non-Trading Income	2015
<b>Total</b>		<b>3,211,672.98</b>		

Cost Centre	Period	Base Amount	Summary Acc
SAL - Factory/Warehouse	Dec	801,460.50	Trading Expenses
Ret - Manchester Retail Outlet	Dec	412,000.00	Sales
SAL - Factory/Warehouse	Dec	400,000.00	Overheads
SAL - Factory/Warehouse	Dec	354,823.30	Sales
LON - London	Dec	350,480.08	Sales
BIR - Birmingham	Dec	318,770.50	Sales
MAN - Manchester	Dec	285,843.40	Sales
SAL - Factory/Warehouse	Dec	283,751.58	Sales
ZZZ - N/A	Dec	95,121.38	Sales
ZZZ - N/A	Dec	87,196.02	Trading Expenses
SCO - Scotland Retail Outlet	Dec	53,858.70	Sales
SAL - Factory/Warehouse	Dec	39,783.36	Overheads
SAL - Factory/Warehouse	Dec	38,646.68	Trading Expenses
Ret - Manchester Retail Outlet	Dec	37,442.74	Sales
ADM - Administration	Dec	34,188.28	Overheads
ADM - Administration	Dec	12,000.00	Overheads
INS - Installation/Design	Dec	4,546.64	Trading Expenses
BIR - Birmingham	Dec	1,134.84	Overheads
LON - London	Dec	354.68	Overheads
MAN - Manchester	Dec	269.56	Overheads
ADM - Administration	Dec	0.74	Non-Trading Income
SCO - Scotland Retail Outlet	Dec	-400,000.00	Trading Expenses
<b>Total</b>		<b>3,211,672.98</b>	

Cost Centre	Period	Base Amount	2nd Level
SAL - Factory/Warehouse	Dec	801,460.50	Cost Of Sales
SAL - Factory/Warehouse	Dec	400,000.00	Salaries/Wages
SAL - Factory/Warehouse	Dec	354,823.30	UK Sales
LON - London	Dec	350,480.08	UK Sales
BIR - Birmingham	Dec	318,770.50	UK Sales
MAN - Manchester	Dec	285,843.40	UK Sales
SAL - Factory/Warehouse	Dec	283,751.58	UK Sales
Ret - Manchester Retail Outlet	Dec	212,000.00	UK Sales
Ret - Manchester Retail Outlet	Dec	200,000.00	Export Sales
ZZZ - N/A	Dec	95,121.38	UK Sales
ZZZ - N/A	Dec	87,196.02	Cost Of Sales
SCO - Scotland Retail Outlet	Dec	53,858.70	UK Sales
SAL - Factory/Warehouse	Dec	39,783.36	Salaries/Wages
Ret - Manchester Retail Outlet	Dec	37,442.74	UK Sales
SAL - Factory/Warehouse	Dec	35,236.68	Direct Selling
ADM - Administration	Dec	30,690.00	Salaries/Wages
ADM - Administration	Dec	12,000.00	Rent & Rates
INS - Installation/Design	Dec	4,546.64	Direct labour
ADM - Administration	Dec	3,498.28	Rent & Rates
SAL - Factory/Warehouse	Dec	3,410.00	Direct labour
BIR - Birmingham	Dec	1,134.84	Rent & Rates
LON - London	Dec	354.68	Rent & Rates
MAN - Manchester	Dec	269.56	Rent & Rates
ADM - Administration	Dec	0.74	Other Income
SCO - Scotland Retail Outlet	Dec	-400,000.00	Direct labour
<b>Total</b>		<b>3,211,672.98</b>	

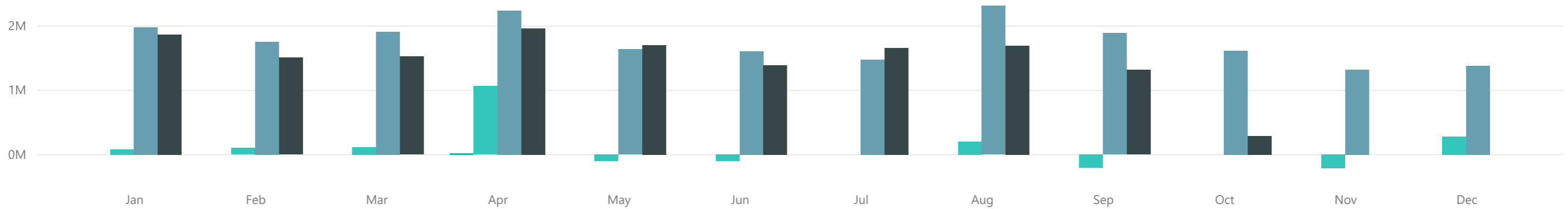
# Multi Year Profit & Loss KPI Trends

Year: Multiple selections  
 Company: All  
 Cost Centre: All  
 Department: All  
 Data View: CP Act Mvt  
 Plck Summary Account To Chart: Gross Profit  
 Version: Sage 200 Budget



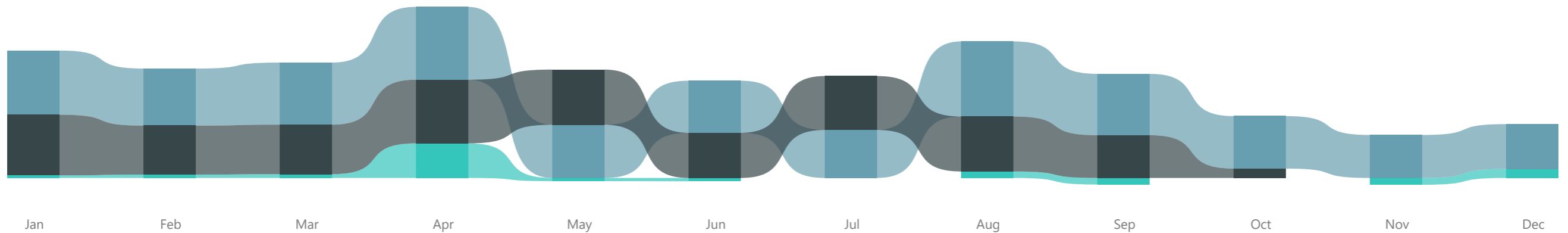
## Summary Account By Year & Month

Year ● 2013 ● 2015 ● 2016 ● 2017



## Summary Account All Years By Months

Year ● 2013 ● 2015 ● 2016 ● 2017







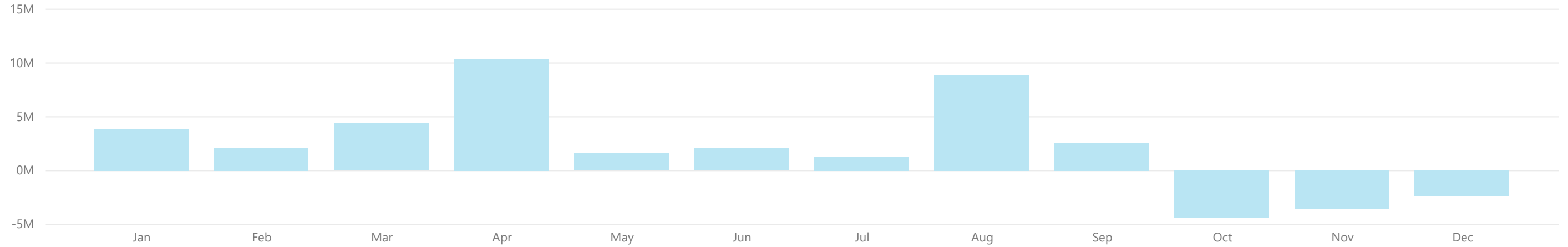
# Profit & Loss KPI By Month And Year

Year: All | Company: All | Cost Centre: All | Department: All | Data View: Multiple selections | Nominal Account: All | Version: Sage 200 Budget



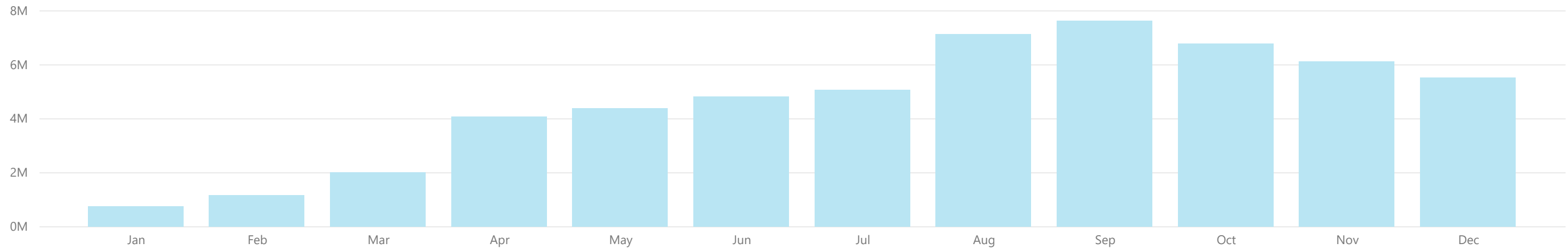
## In Month Trends

Data View ● CP Var Mvt



## YTD Trends

Data View ● YTD Var



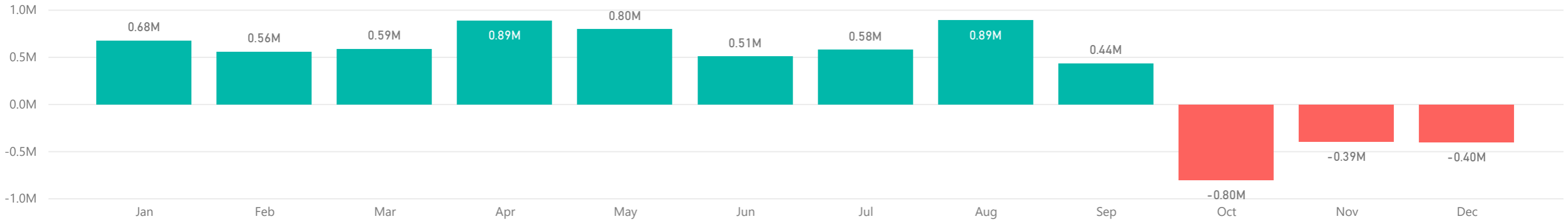
# Actual, Budget or Variance Analysis - Income & Expenditure

Year: 2017 | Company: All | Cost Centre: All | Department: All | Version: Sage 200 Budget  
 Data View: CP Var Mvt



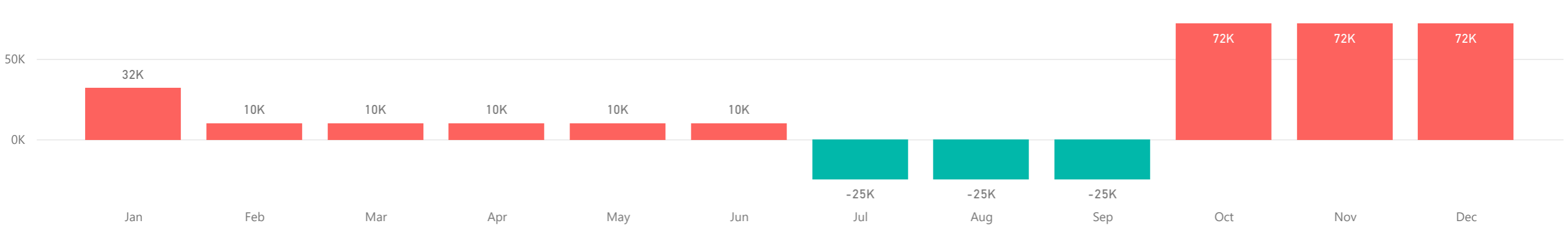
Income Items: Sales

Income Account - Base Amount by Period



Expenditure Items: Overheads

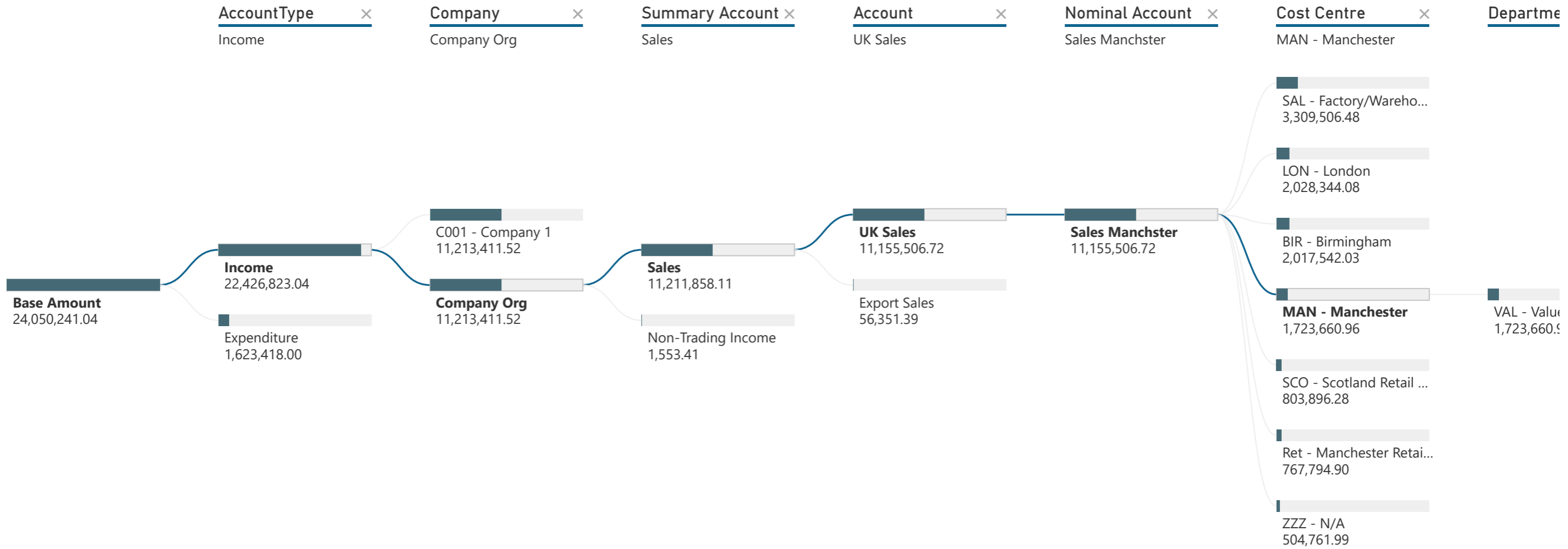
Expenditure Account - Base Amount by Period



# Decomposition Tree AI Analysis

Year	Company	Cost Centre	Department
2016	All	All	All
Data View	Nominal Account	Version	
CP Act Mvt	All	Sage 200 Budget	

Navigation



# 360 Degree Analysis

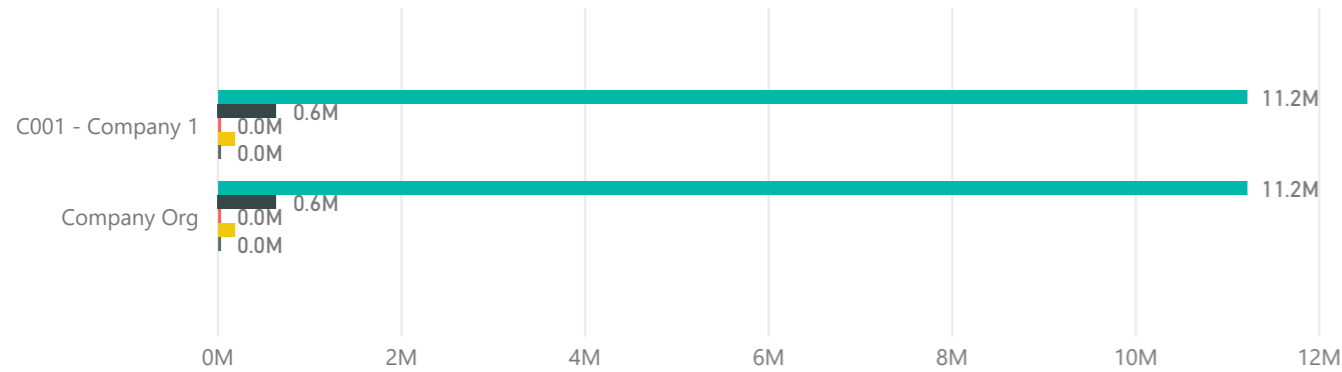
Year: 2016  
 Company: All  
 Cost Centre: All  
 Department: All  
 Data View: CP Act Mvt  
 Nominal Account: All  
 Version: Sage 200 Budget

Navigation



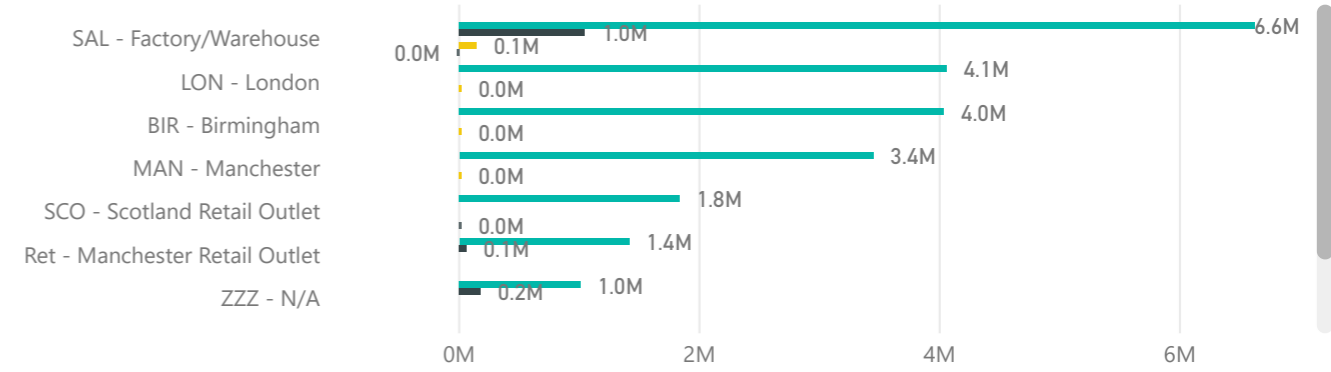
Base Amount by Company and Summary Account

Summary Account ● Sales ● Trading Expenses ● Non-Trading Income ● Overheads ● Financial Overheads



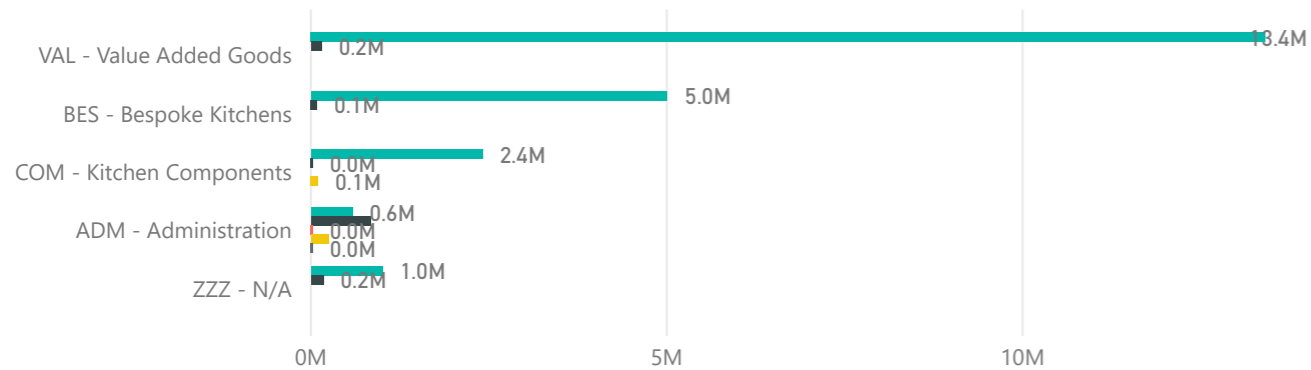
Base Amount by Cost Centre and Summary Account

Summary Account ● Sales ● Trading Expenses ● Non-Trading Income ● Overheads ● Financial Overheads



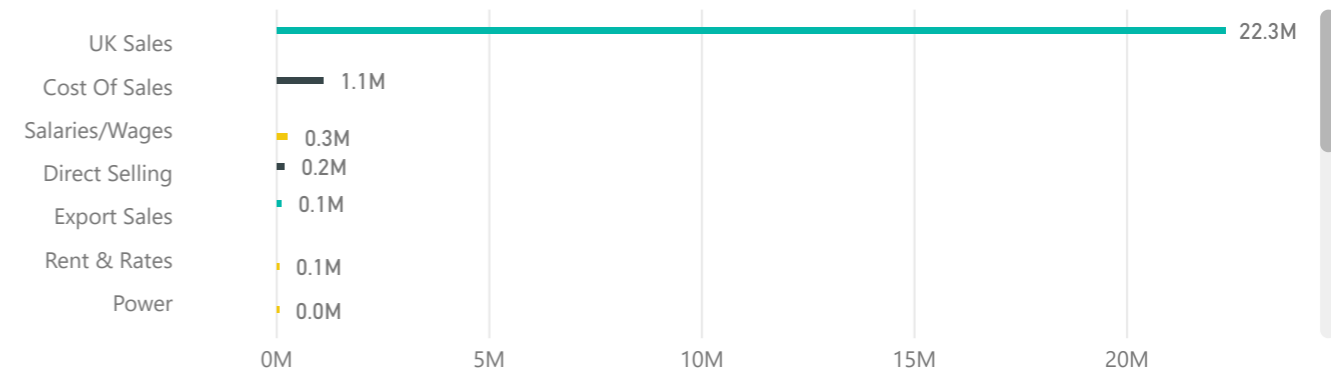
Base Amount by Department and Summary Account

Summary Account ● Sales ● Trading Expenses ● Non-Trading Income ● Overheads ● Financial Overheads



Base Amount by Account and Summary Account

Summary Account ● Sales ● Trading Expenses ● Non-Trading Income ● Overheads ● Financial Overheads



## Balance Sheet Summary - Accounts -> Companies

Year: All | Company: All | Cost Centre: All | Department: All  
 Data View: Balance Sheet Summary Accounts (Multi Select) | Version: Actual

Navigation



Period: May

### Summary Accounts

	CP Act OB	CP Act Mvt	CP Act CB
Assets	45,119,721.66	3,298,760.84	48,418,482.50
Total Assets	45,119,721.66	3,298,760.84	48,418,482.50
Current Liabilities	-4,381,659.06	-572,532.40	-4,954,191.46
Total Assets less Liabilities	40,738,062.60	2,726,228.40	43,464,291.04
Equity	-41,662,743.66	-2,942,924.50	-44,605,668.40

### Closing Balance (Opening + Movement) By KPI -> Drill To Months

Data View ● CP Act OB ● CP Act Mvt



## Balance Sheet Drilldown -> Chart Of Accounts By Company

Year	Company	Cost Centre	Department
All	All	All	All
Data View	Balance Sheet Summary Accounts (Multi Select)		Version
All	All		Sage 200 Budget

Navigation



Period

May

Company	C001 - Company 1			Company Org		
Summary Accounts	CP Act OB	CP Act Mvt	CP Act CB	CP Act OB	CP Act Mvt	CP Act CB
<b>Assets</b>						
Fixed Assets	3,826,797.94	25,714.29	3,852,512.23	3,826,797.94	25,714.29	3,852,512.23
Current Assets	18,733,062.92	1,623,666.12	20,356,729.05	18,733,062.92	1,623,666.12	20,356,729.05
<b>Current Liabilities</b>						
HP Outstanding	-297,000.48	1,833.32	-295,167.14	-297,000.48	1,833.32	-295,167.14
Creditors	483,265.77	-19,248.68	464,017.07	483,265.77	-19,248.68	464,017.07
Vat	-1,659,821.99	-170,503.42	-1,830,325.43	-1,659,821.99	-170,503.42	-1,830,325.43
Accruals	30,634.19	-22,347.43	8,286.76	30,634.19	-22,347.43	8,286.76
Tax/NI	-572,654.99	-76,000.00	-648,654.99	-572,654.99	-76,000.00	-648,654.99
Corporation Tax	-175,252.00		-175,252.00	-175,252.00		-175,252.00
<b>Equity</b>						
Share Capital	-1,271,486.00		-1,271,486.00	-1,271,486.00		-1,271,486.00

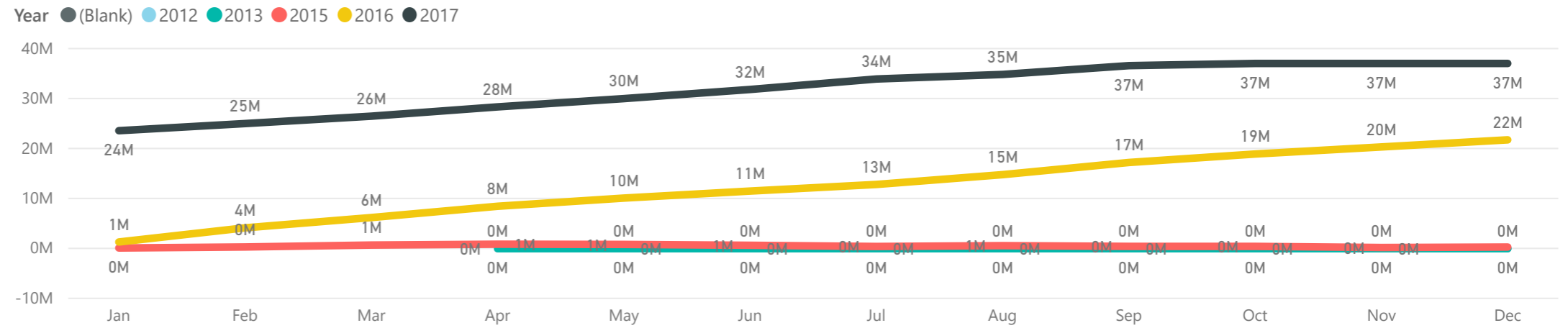
# Balance Sheet Key Trends By Year & Month

Year: All | Company: All | Cost Centre: All | Department: All  
 Data View: All | Balance Sheet Summary Accounts (Multi Select): All | Version: Sage 200 Budget



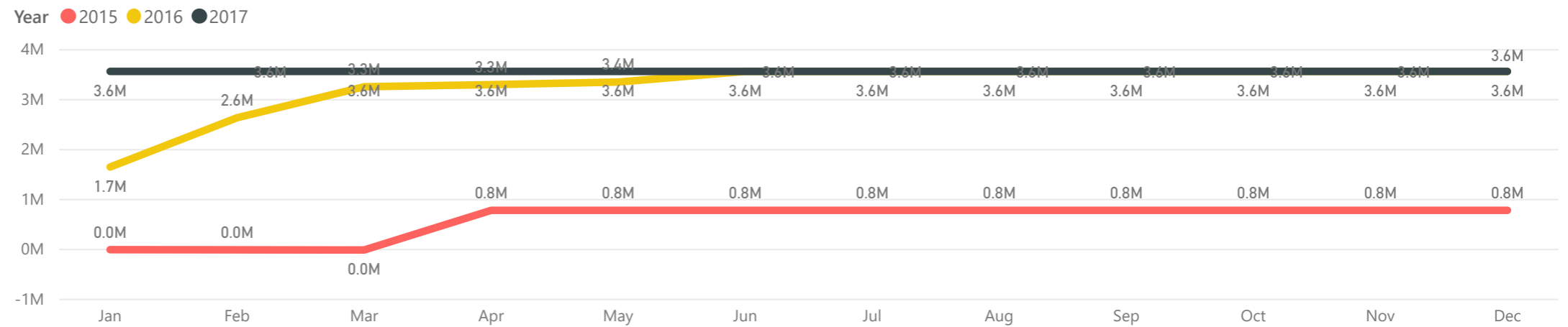
Pick First Sub Account: Current Assets

## Closing Balance By Period & Year



Pick Second Sub Account: Fixed Assets

## Closing Balance By Period & Year



## Questions & Answers Natural Text

Year	Company	Cost Centre	Department
Multiple selections	All	All	All
Data View	ReportLevel3	Version	
CP Act Mvt	All	Sage 200 Budget	

### Navigation



Ask a question about your data



Try one of these to get started

top 01 TrialBalance report level 3 by TB base amount (excel)

top 02 summary ProfitAndLoss report level 1 by P&L summary base amount (excel)

top 05 drilldown BalanceSheet report level 3 by BS drilldown base amount (excel)

what is the BS summary base amount (excel) by 04 summary balance sheet report level 1

what is the BS drilldown base amount (excel) by 05 drilldown BalanceSheet report level 2

what is the P&L drilldown base amount (excel) by 03 drilldown ProfitAndLoss report level 2

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